



Craters & Freighters®

WE CAN SHIP  
ALMOST ANYTHING  
ANYTIME ANYWHERE



# YOUR COMPETITIVE EDGE

As our business evolves to face new challenges and embrace new opportunities, I believe two factors position us—and our clients—for success. The first is our legacy as a pioneer in specialty crating, packaging and shipping, and the strong foundation we've built over the last 30 years. Few businesses in any industry, and in ours in particular, have that level of expertise to build on as they look ahead to their next 30 years.

The second factor is our incredible Craters & Freighters team—experts in a wide range of disciplines who share one common characteristic: an unwavering desire to get things done right the first time and to be recognized as the best in the business.

At our company, industry veterans work side by side with talented newcomers, and the free exchange of ideas and energy is what powers our business and drives us to continually explore new markets, methods and technologies. And that forward momentum is crucial in an industry that's increasingly commercial, global and complex.

We're also excited to be moving ahead with new offerings and initiatives like Craters & Freighters Global Logistics and Crates For A Cause.



*Matt – Extreme Adventurer*



I've been called an "extreme adventure enthusiast." And while some of my passions—skiing, rock climbing and mountain biking—have earned me this reputation, I'm just as enthusiastic to come to work each day as part of the Craters & Freighters team. Leading this great company and interacting with our clients and business partners is truly an honor, and I look forward to each new project we collaborate on.

Here's to scaling new heights together!

A handwritten signature in white ink that reads "Matthew Schmitz". The signature is fluid and cursive.

*Matthew Schmitz  
President and CFO*

# OUR REMARKABLE JOURNEY

Looking back at our company's 30+ year history, I'm struck with a deep and abiding sense of gratitude. It seems like I started this business just a short time ago, but when I think of all the wonderful employees, business partners and clients we've had the good fortune to work with, it's clear we've been doing this work for a long time—and I'm proud that we've always done it the right way!

I set out to build a business that could exceed the expectations of customers with specific crating, packaging and transportation needs, and I wanted to be a leader in the field that Craters & Freighters essentially created. We most assuredly have accomplished that goal, with over 65 physical locations across the U.S., worldwide logistical capabilities and tens of thousands of satisfied business and residential clients.

We could write a book about all the amazing, unusual and valuable assets we've moved—and continue to move—around the corner, around the country and around the world. But those stories are probably best shared over a cup of coffee with clients as we plan their next mission-critical project.

Whenever I stop to consider our remarkable journey, those moments of reflection always conclude with shifting my perspective to the future. We've come a long way, but we're just getting started.

And with the teams, technology and proven processes we have in place, we're perfectly positioned to tackle each new challenge with the commitment to excellence that has turned my "passion project" into a company that so many individuals and organizations rely on.

A very special "Thank you!" to you all for your past, present and future support.

Let's keep moving!



*Diane Gibson*

*Diane Gibson  
Founder, Owner and CEO*



# NATIONAL POWERHOUSE

Like every successful business today, we've got a strong internet presence and the ability to interact with clients effectively online. But when it's "go time," specialty crating, packaging, and shipping takes place in the physical world, not the digital one.

Our 65+ brick-and-mortar locations around the U.S. make us a national powerhouse that can leverage all those resources to ensure every project is

completed with maximum efficiency, with services that include:

- Pickup and delivery
- Expert crating, packaging and shipping
- White-glove service
- Hazardous materials shipping (certified locations)

Our worldwide network of trusted business contacts means we can meet international shipping needs as well.

**(800) 406-4376**

# LOCAL ACCOUNTABILITY

When it comes to shipping your items, you want to work with a company that's as invested in their safe and timely arrival as you are. At Craters & Freighters, local accountability is at the heart of everything we do.

Team members at each of our nationwide locations understand the high standards we set for them and for ourselves as a company. And they treat each project like it's the most important one they've ever tackled—because it is.



If you ever have questions or concerns about a shipment, you'll be pleased to see how your local Craters & Freighters representative gladly takes sole responsibility for promptly resolving the issue to your full satisfaction.



# OPERATIONAL EXCELLENCE

We're not the kind of company that has modest performance expectations and struggles to meet them. We're relentless in our pursuit of operational excellence in every area of our business—from responding to customer inquiries and generating quotes in a timely manner to providing the best packaging and crating services in the industry and ensuring that shipments arrive on time and in as-shipped condition.

While our customers benefit from our high standards, they aren't the only ones. Nothing makes our team members happier than rolling up their sleeves, completing a difficult task, and then taking pride in a job well done. We find that you get from people what you expect from people—and we expect the best from ours.



*Diligence. Attention to every detail is key*

*To excel at managing logistics of all kinds is more critical than ever*

*Craters & Freighters is headquartered in Golden, Colorado, Southwest of Denver*



# SHIPPING SIMPLIFIED

Even the smallest shipments have many details that must be attended to, from getting paperwork signed to coordinating final delivery details. And, in the case of projects like the preparation and transport of massive industrial equipment or hazardous materials, or the shipping of anything overseas, the number of issues that have to be addressed increases exponentially. For us, that is.

More than your service provider, we're your guide through the constantly shifting terrain of shipping rules and regulations. We're also your personal advocate in situations like handling a customs official's question or concern about a shipment clearly and confidently. And that can mean the difference between items that quickly continue their trek and those that get delayed indefinitely.



*Making the difficult—easy*



“CRATERS & FREIGHTERS HAS ALWAYS BEEN KNOWN FOR DOING IT RIGHT THE FIRST TIME.”



*Russ Connelly  
A Tennessee Owner*



# YOUR GOALS ARE OUR TOP PRIORITY

There are many companies that can move an item from here to there—far fewer that take an active interest in what they're moving, why it needs to be handled a certain way, and other factors affecting the project.

At Craters & Freighters, our first order of business is understanding yours. Before we take our first measurement or drive the first nail when building your customized crate, we make sure we fully understand your priorities and preferences, every pertinent detail about the assets being shipped and, in general, what's at stake in the project.

Meeting your shipping deadline is the easy part. Helping you achieve your broader personal or business objectives is vital to your success and the measure of ours.

Freighters®



# EXPERTISE ACROSS INDUSTRIES

In our more than 30 years in business, we've collaborated on critical projects with companies in a remarkable range of industries, including:

- Manufacturing/industrial companies
- Large corporations
- Government agencies
- Military prime vendors (in compliance with MIL-STD-2073-1, MIL-STD-129, MIL-STD-130, etc.)
- Aerospace companies
- Art and antique galleries
- Small Businesses of all kinds

While that's made our work incredibly interesting, it has, more importantly, produced a tremendous benefit for our clients. Every new challenge we face and solution we devise—across the industries above and many more—adds to the “body of knowledge” that we can bring to bear on your next project. You might say our operational “best practices” are really “*ever-better* practices.”

# CRAFTING CUSTOM CRATES

Nowhere is the carpenter's adage to "measure twice, cut once" more appropriate than in the construction of custom crates and the tailored blocking

and bracing strategies used to secure items for shipping. We equip the most skilled craftspeople in the business with the best physical and digital tools available to ensure they can create protection and support structures that meet the tightest tolerances.

Once a crate is loaded onto a truck, cargo ship or other form of transport, it has to endure all the physical forces and environmental conditions it's subjected to, and protect its contents without fail. Our skilled packaging engineers ensure that it can.

"As Transportation Manager for our company, I've worked with many companies over the years. Craters & Freighters became my "Go-To" crating, packaging and shipping provider some time ago. Their crates and packaging always exceed our expectations. And the transportation is dependable and they keep us up-to-date along the journey of every shipment."

*– Large US-based Manufacturer*



# CHALLENGE ACCEPTED

Especially on longer journeys, seemingly minor shifting or vibrating of contents can become a major problem. Our team members are experts in the “physics of shipping.” They have an uncanny knack for spotting a subtle wiggle or wobble in an item that’s being stabilized for transport and addressing it before the crate is sealed.

From the right materials to the perfect leverage points, they ensure that assets—no matter how large, heavy or oddly shaped—are fully immobilized. In fact, projects that other companies shy away from are the ones we like best.

There’s nothing more reassuring to a client than seeing a packaging engineer smile, nod their head, and rub their hands together as they enthusiastically circle and assess the “hard to move” object they’re about to bring into full submission!



*“C&F’s experience and expertise has made all the difference to us.”  
– Worldwide Aerospace Equipment Manufacturer*



Priceless and Iconic  
Art- Delivered  
with confidence

# SOLUTIONS DELIVERED

“When packaging, crating and shipping high-value fragile electronics components like ours, C&F has been up to the challenge and meeting our very high standards for years. They are true partners and problem solvers. Their planning, consulting and overall service are second to none.”

*– Operations Manager, Medical Equipment Supplier*



# SUSTAINABILITY AS THE STARTING POINT

At Craters & Freighters, our hope isn't just to see the environment survive but to thrive. It's a lofty goal, but one that we're continually devoting time, effort and resources toward achieving.

As a company that specializes in building customized wood crates to protect valuable assets, our contribution to greater sustainability starts with replenishing the natural resources we use through two key initiatives.



*Our goal is to give back to communities and to do our part to replenish national forestry, driving sustainability.*

“OUR NEW  
INITIATIVES  
DEMONSTRATE AN  
ECO-RESPONSIBILITY,  
THAT CONTRIBUTES TO  
A BETTER WORLD.”

*Mark Girdi*  
COO

## TREES FOR THE FUTURE

Since 2015, Craters & Freighters has contributed to planting over 510,000 trees and partnered with an organization that has planted over 187 million trees around the world.

## ARBOR DAY FOUNDATION

We've contributed to the Arbor Day Foundation to help tens of thousands of trees take root in the U.S. to support an organization that has planted more than 350 million trees.

We're also continually exploring new ways to reduce our impact on the planet. The development of resources and practices to make reusable crating feasible

is one area. Implementing an alternative energy system such as solar to power offices is something every business should consider. And advances in hybrid and electric vehicles are quickly moving society away from combustion engines and toward a more sustainable world.

# CRATES FOR A CAUSE



Through our Crates for a Cause program, we recognize creative, thoughtful and selfless acts of kindness by placing something that symbolizes the act in a small, custom “memento” crate and delivering it to the Craters & Freighters team member.

The goal is both to let them know that we (and the world) deeply appreciate what they’ve done and to encourage others to take an active role in supporting the causes they’re passionate about. Similar to our tree-planting initiatives, we’ve found that Crates for a Cause plants seeds that are blooming into actions that make the world a more beautiful place.



*Distributing food and water during and after natural disasters has been a natural response for many C&F locations.*

“IT’S HARD TO IMAGINE ACHIEVING A BETTER FEELING THAN WE GET THROUGH ALL KINDS OF “ACTS OF SERVICE” OUR EMPLOYEES GIVE TO AND VOLUNTEER FOR - THROUGHOUT THE YEAR.”



*Armando Sandoval  
Production Manager San Diego Warehouse*

# CRATERS & FREIGHTERS GLOBAL LOGISTICS: PLANNING AND TRANSPORT AT SCALE



Craters & Freighters Global Logistics provides expert, single-source crating and logistics solutions for companies whose global footprint requires worldwide reach and careful coordination of shipments. This includes organizations like:

- A multinational software company with locations worldwide
- A large internet search engine company
- A major international manufacturing company
- A worldwide e-commerce leader

Centralized project management that leverages the nationwide Craters & Freighters network ensures that the preparation and transportation of high-value assets is completed efficiently and effectively. We handle all aspects of every engagement, which takes stress off you and lets you stay focused on other tasks.



“OUR LAST MAJOR PROJECT INCLUDED MANY COMPLEX TASKS, SKILLFUL PROJECT MANAGEMENT ATTENTION AND MEETING TIGHT TIMEFRAMES— C&F’S GLOBAL LOGISTICS AND LOCAL TEAMS STEPPED UP AND HIT HOME RUNS!”

– *International C&F Global Logistics Customer*

# EYES ON THE HORIZON

As we look to the future, two goals dominate our perspective. The first is to continue enhancing our crating, packaging, shipping and logistics offerings. The value we provide to our clients and their satisfaction is always top of mind.

Our second objective is to find more ways to be a global force for good. We're extremely grateful for the strong support and loyalty of our clients through the years, and are committed to sharing our success in ways that make a positive difference in the world.

"WE INVITE YOU TO TRY US OUT. OUR LOCAL, NATIONAL AND INTERNATIONAL CAPABILITIES ARE WELL-KNOWN. AND OUR TEAMS ARE MORE MOTIVATED THAN EVER TO GET YOUR JOB DONE. WE LOOK FORWARD TO SERVING YOU IN THE DAYS AHEAD."

*Brad Barenberg  
Executive Vice President*



**Craters & Freighters®**

**(800) 406-4376**

# WHERE YOU NEED US WHEN YOU NEED US

## ALABAMA

Birmingham/  
Tuscaloosa  
(615) 777-7447

## ARKANSAS

Little Rock  
(501) 791-2860

## ARIZONA

Phoenix  
(480) 966-9929

## CALIFORNIA

Eastern Los Angeles  
(818) 244-4099

Los Angeles  
(818) 244-4099

Oakland/East Bay  
(650) 583-8555

Orange County  
(949) 252-1555

San Bernardino  
(949) 252-1555

San Diego  
(619) 265-0509

San Francisco  
(650) 583-8555

Santa Clara Valley  
(408) 392-9722

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(719) 444-8846

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(303) 393-7633

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